



Costimator®

CASE STUDY

AAR PRECISION SYSTEMS



The Client

AAR Precision Systems (Huntsville, AL) is one of the country's leading manufacturers of advanced material aerospace and commercial structures, assemblies and components. In business for over 28 years, the company has amassed a diverse portfolio of work that includes commercial airliners, International Space Stations, shuttles and fighter jets for clients such as Boeing, Raytheon, General Dynamics and Bombardier. Since selecting MTI Systems (West Springfield, MA) Costimator cost estimating software as their exclusive cost estimating system six months ago, the company has realized a 50% increase in the speed in which they are able to provide quotes to their customers.



[Watch Case Study Video](#)



The Problem

AAR Precision Systems works with some of the most well-known names in the aerospace industry. Competitively catering to these worldwide clients means they are always having to refine their internal processes in order to best meet their client's ever-evolving and diverse needs. Delivering estimates and quotations as quickly and efficiently as possible, without compromising accuracy, can mean the difference between staying ahead of the pack and falling behind quickly. After years of slow and inaccurate cost estimates, this aerospace manufacturing company felt it was time to make a change.



The Solution

The use of Costimator has allowed AAR Precision Systems to trim their estimating staff, enabling them to refocus their manufacturing resources in other areas of their company. Above all else, it has helped them gain ground on the golden carrot manufacturers all over the world are constantly chasing – doing more with less.

"Costimator provides the ease and ability to add new tools, work centers and other manufacturing data quickly and easily. That helps us quickly configure estimates based on our shops manufacturing ability and quoting needs. "

"There are over 300+ cost models that are shipped with the software system, and our estimating team can adjust them, to more closely fit our needs. That cut our estimating time by 50%."

- Thomas Kasyan, AAR Precision Systems



MTI SYSTEMS